



Epsilon Sigma Phi

Statement of Activity
January - December 2021

	TOTAL
Revenue	
43400 Donations	50
43410 Development Fund Donations	13,451
43411 Rita T Wood Fund	250
Total 43400 Donations	13,751
43500 Auction Proceeds	
43501 Auction Proceeds - Op	1,858
43502 Auction Proceeds - Dev	1,514
Total 43500 Auction Proceeds	3,372
45000 Investment Income	
45001 Investment Income Dev	10,190
45002 Investment Income - Org	3,568
45030 Interest-Savings, Short-term CD	67
Total 45000 Investment Income	13,825
46400 Other Types of Income	
46430 Miscellaneous Revenue	1,075
Total 46400 Other Types of Income	1,075
46410 ESP Store Sales	405
47200 Program Income	
47230 Membership Dues	
47231 Natl & State Dues Collected	234,936
47235 State Dues Returned	-14,585
Total 47230 Membership Dues	220,351
47500 Conference Income	
47510 Registration	152,156
47520 Sponsorships	19,193
Total 47500 Conference Income	171,349
Total 47200 Program Income	391,700
Total Revenue	\$424,128
Cost of Goods Sold	
50000 Cost of Goods Sold	350
Total Cost of Goods Sold	\$350
GROSS PROFIT	\$423,778



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Expenditures	
62100 Contract Services	
62110 Accounting Fees	1,300
62130 Association Management Services	81,242
62131 Conference Management Services	7,150
62150 Misc Contract Services	4,969
Total 62100 Contract Services	94,661
63000 Program Expense	
63110 Natl Committee	
63112 Marketing	143
63114 Professional Development	99
63115 Public Issues	400
Total 63110 Natl Committee	642
63400 Recognition	
63411 Recognition-Org	603
63412 Recognition-Dev	1,802
Total 63400 Recognition	2,405
63420 Marketing items	900
63421 ESP Store Items	685
65116 Fund Raising Exp- Development	5,350
Total 63000 Program Expense	9,982
63500 Scholarships	250
63511 PILD PD Scholarship	100
63512 First Timer	7,125
63513 Angus Scholarships	2,346
63514 Redinger Scholarships	2,000
63515 Justin Morrill Scholarship	1,000
Total 63500 Scholarships	12,821
63530 Grants	7,500
63531 Prof Dev Grants	2,500
63532 Rita Wood Grant Award	1,250
Total 63530 Grants	11,250
64000 Conference Expenses	
64001 AV	14,385
64003 Conference Mgmt Travel	1,477
64004 Credit Card Fees Conference	3,490
64005 Decorations	2,088



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64006 Entertainment	450
64008 Food	91,211
64009 Hospitality - Attendees (Gifts)	1,929
64010 Hospitality - Host volunteers	352
64011 Insurance - Conf	661
64012 Misc Conference	2,725
64013 Off Site Event - Food	13,658
64014 Off Site Event Non-Food	5,369
64015 Photographer	880
64016 Printing	3,109
64019 Speaker	3,700
64020 Supplies - Conf	782
64021 Tours	7,759
64030 Host Chapter Split	5,559
Total 64000 Conference Expenses	159,583
65000 Operations	
65020 Postage, Mailing Service	951
65040 Supplies	146
65050 Telephone, Video Conferencing	0
65070 Merchant Card Fees	4,376
65081 Wild Apricot	4,896
65082 Software & Web Licenses	1,468
Total 65000 Operations	11,837
65100 Other Types of Expenses	
65115 Auction Expenses	284
65120 Insurance - Liability, D and O	3,375
65130 Legal, Bank, and Other Fees	31
Total 65100 Other Types of Expenses	3,690
68300 Travel and Meetings	
68301 National Board Travel	
68310 National Conference - Board	17,475
68350 Other Board Travel	179
Total 68301 National Board Travel	17,655
68360 JCEP	
68364 PILD Conference	200
68365 Ext Leadership Conference	1,050
Total 68360 JCEP	1,250
68367 National Conference - Guest	995



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68370 Stipends	
68371 Natl Comm Stipends	4,200
68372 Leadership Conf Stipend	4,650
68373 Voting Delegate Stipends	4,400
68377 Life Member Conf Stipends	2,800
68380 Natl Conf Presentation Stipends	
68381 Ignite	200
68382 Poster	900
68383 Research	300
68384 Seminar	5,950
Total 68380 Natl Conf Presentation Stipends	7,350
Total 68370 Stipends	23,400
Total 68300 Travel and Meetings	43,300
Total Expenditures	\$347,124
NET OPERATING REVENUE	\$76,654
Other Revenue	
30003 Unrealized Gains/Losses	
30004 Dev Unrealized Gains/Losses	162,700
30005 Org Unrealized Gains/Losses	33,373
Total 30003 Unrealized Gains/Losses	196,073
Total Other Revenue	\$196,073
NET OTHER REVENUE	\$196,073
NET REVENUE	\$272,727